

Scottish Government
Riaghaltas na h-Alba
**20TH NATIONAL
PROCUREMENT
CONFERENCE**
GLASGOW 2025

10.00 - Welcome Address
10.05 Rona Dougall, Broadcaster, STV

10.05 - Ministerial Address
10.15 Ivan McKee MSP, Minister for Public Finance,
Scottish Government

**Navigating Global Challenges,
Empowering Economic Progress**
10.20 - Nick Ford, Director, Procurement & Property,
10.50 Scottish Government

**Procurement People of Tomorrow –
Promoting Procurement as a Career of
Choice**
11.00 - Nikki Archer, Deputy Director, Head of
11.30 Procurement & Commercial Policy & Strategy,
Scottish Government
Rachael Hughes, Communications & Strategic
Engagement Team Leader, Scottish Government

**Innovate, Adapt, Thrive:
Procurement in a Changing World**
Calum Elliot, Deputy Director, National
Procurement Collaborative Division,
11.40 - Scottish Government
12.10 **Jane Lynch**, Director, Centre of Public Value
Procurement, Cardiff Business School
Alan Gray, Head of National Cyber Security &
Resilience, Scottish Government



Rona Dougall
Broadcaster, STV



Ivan McKee MSP
Minister for Public Finance,
Scottish Government



Nick Ford
Director, Procurement &
Property,
Scottish Government



Nikki Archer
Deputy Director, Head of
Procurement & Commercial Policy
& Strategy, Scottish Government



Rachael Hughes
Communications &
Strategic Engagement
Team Leader,
Scottish Government



Calum Elliot
Deputy Director, National
Procurement Collaborative
Division, Scottish Government



Jane Lynch
Director, Centre of Public
Value Procurement, Cardiff
Business School



Alan Gray
Head of National Cyber
Security & Resilience,
Scottish Government



**Sustainability
Skills Zone**

**Climate Change Reporting:
The Progress and Challenges
Ahead for Procurement**
10.30 - 10.55
George Tarvit, Director, Sustainable
Scotland Network

**GO Awards - Lessons from the
Dunfermline Learning Campus
Project**
11.30 - 11.55
Raymond Johnston, Property Services
Manager, Fife Council

**What Can You Do to Alleviate
Sustainability Pressures in Your
Supply Chain?**
12.00 - 12.25
Ian Schollar, Head of Teaching
& Learning, CIPS

**Collaborative Procurement to
Drive the Energy Transition**
13.30 - 13.55
Peter Beukes, National Procurement
Manager, Decarbonisation & Renewable
Energy Category,
NHS National Services Scotland

**Using Supplier Engagement to
Boost Small Business Growth**
14.00 - 14.25
Gillian Cameron, Programme Manager,
Supplier Development Programme &
Kenneth Govan, Senior Procurement
Officer, Strathclyde Partnership
for Transport



**Economic
Empowerment &
Social Equity Zone**

**Procuring to Deliver Social Value
and Community Wealth Building**
10.35 - 11.00
Jamie Lawson, Strategic Partnerships &
Engagement Lead, Social Enterprise
Scotland

**The New PPN on Reserving Con-
tracts for Supported Businesses**
11.35 - 12.00
Alistair Kerr, Chair, Community Wealth
Advocacy Group

**Transport Scotland's Adoption
of the NEC4 ECC Contract**
12.05 - 12.30
John Docherty, Head of Contracts Team,
Transport Scotland

**GO Awards - The Scottish Citi-
zens Advice Helpline Project**
13.35 - 14.00
Andy Bell, CEO and Founder, HelpFirst

**Delivering Social and Community
Benefits Through Procurement**
14.05 - 14.30
Margaret Riddell, Procurement &
Commercial Portfolio Manager,
Social Security Scotland



**Innovation &
Collaboration Zone**
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**The Strategic Value of
Preliminary Market Engagement**
10.45 - 11.10
Kevin Lewis, Business Development
Manager, Delta eSourcing

**The Intersection of AI and Public
Sector Procurement in Scotland**
11.45 - 12.10
Carolyn Thomson, Senior AI Policy
Officer, Scottish AI Alliance

**Winning Business in 2025:
Aligning Strategy with Public
Sector Priorities**
12.15 - 12.40
John Rodigan, Business Development
Manager, Tracker Intelligence

**Adopting AI in Procurement:
Smarter Sourcing, Safer
Evaluation**
14.15 - 14.40
Gillian Askew, Director,
LMT Management
Mike Fairbotham, Director, Perigean Ltd

**Consortium Bidding and
Collaboration for High-Value
Projects**
14.45 - 15.10
**Representative from Competition
& Markets Authority**



**Procurement
Skills & Workforce
Development Zone**

**Crossing Borders, Creating Value:
Navigating Procurement Between
Scotland and the Rest of the UK**
10.40 - 11.05
Sharon Croome, Consultant,
PASS Procurement

**A Data & AI Skills Framework:
Building Data and AI Capability
across Teams, People and
Organisations**
11.40 - 12.05
Michelle Scott, Training & Development
Executive, The Data Lab

**What Has the Procurement Act
Meant for Scotland So Far?**
12.10 - 12.35
Sharon Croome, Consultant,
PASS Procurement

**The New Police Scotland
Procurement Strategy and
Team Structure**
13.40 - 14.05
Iain McKie, Head of Strategic
Procurement, Police Scotland

**Delivering Effective Market
Engagement for Buyers
& Suppliers**
14.10 - 14.35
Sharon Croome, Consultant,
PASS Procurement

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