

Scottish Government  
Riaghaisas na h-Alba  
**20<sup>TH</sup> NATIONAL  
PROCUREMENT  
CONFERENCE**  
GLASGOW 2025

10.00 - **Welcome Address**  
10.05 **Rona Dougall**, Broadcaster, STV

10.05 - **Ministerial Address**  
10.15 **Ivan McKee MSP**, Minister for Public Finance, Scottish Government

10.20 - **Navigating Global Challenges, Empowering Economic Progress**  
10.50 **Nick Ford**, Director, Procurement & Property, Scottish Government  
**Sally Russell**, Head of Procurement, Glasgow 2026  
**Ben Farrell MBE**, Global Chief Executive Officer, CIPS

11.00 - **Procurement People of Tomorrow – Promoting Procurement as a Career of Choice**  
11.30 **Nikki Archer**, Deputy Director, Head of Procurement & Commercial Policy & Strategy, Scottish Government  
**Rachael Hughes**, Communications & Strategic Engagement Team Leader, Scottish Government  
**Pauline Heriot**, Lecturer in Procurement & Supply Chain Management, Glasgow Caledonian University

11.40 - **Innovate, Adapt, Thrive: Procurement in a Changing World**  
12.10 **Calum Elliot**, Deputy Director, National Procurement Collaborative Division, Scottish Government  
**Jane Lynch**, Director, Centre of Public Value Procurement, Cardiff Business School  
**Alan Gray**, Head of National Cyber Security & Resilience, Scottish Government

**LIVE  
STUDIO**

**Delivering on Scotland's Public and Government Procurement Strategies**

Unlocking Economic Growth:  
13.00 - **Creating Opportunities for Scotland's Businesses and Workforce**  
13.30

Procurement with Purpose:  
Strengthening Communities and Driving Social Value  
13.40 - **Jamie Lawson**, Social Enterprise Scotland  
14.10 **Margaret Riddell**, Social Security Scotland  
**Neil McInroy**, Chair, EDAS

Open and Connected  
14.20 - **Procurement: Collaboration, Transparency and Global Partnerships**  
14.50

THANK YOU TO OUR SPONSORS

CORPORATE SPONSORS



INNOVATION & COLLABORATION ZONE SPONSOR



LANYARD SPONSOR



OFFICIAL PRINT PARTNER & CORPORATE SPONSOR



**Sustainability Skills Zone**

Climate Change Reporting:  
The Progress and Challenges Ahead for Procurement  
10.40 - **George Tarvit**, Director, Sustainable Scotland Network  
11.00

Using Supplier Engagement to Boost Small Business Growth  
11.35 - **Gillian Cameron**, Programme Manager, Supplier Development Programme & Kenneth Govan, Senior Procurement Officer, Strathclyde Partnership for Transport  
11.55

Procuring Local Heat and Energy Efficiency Strategies  
12.00 - **Craig Richardson**, Principal Procurement Specialist, Scotland Excel  
12.20

Identifying Sustainable IT – The Case for Heat-Free Printing  
12.25 - **Dan Wogan**, MPS Specialist, Epson  
12.50

Collaborative Procurement to Drive the Energy Transition  
12.55 - **Peter Beukes**, Category Manager, ecarbonisation and Renewable Energy, NHS National Services Scotland  
13.15

What Can You Do to Alleviate Sustainability Pressures in Your Supply Chain?  
13.20 - **Ian Schollar**, Head of Teaching & Learning, CIPS  
13.40

GO Awards - Lessons from the Dunfermline Learning Campus Project  
13.45 - **Raymond Johnston**, Property Services Manager, Fife Council  
14.05

Procurement as a Career: Bringing Through the Next Generation  
14.10 - **Gregor Hutton**, Head of Commercial Capability, Scottish Government (PPoT)  
14.30

The Supply25 Demonstration  
14.35 - **Alexis Lui**, Co-Founder & CEO, Supply25  
14.55 **Alex Wong**, Chief Technology Officer, Supply25



**Economic Empowerment & Social Equity Zone**

Procuring to Deliver Social Value and Community Wealth Building  
10.30 - **Jamie Lawson**, Strategic Partnerships & Engagement Lead, Social Enterprise Scotland  
10.50

Transport Scotland's Adoption of the NEC4 ECC Contract  
11.25 - **John Docherty**, Head of Contracts Team, Transport Scotland  
11.45

Delivering Social and Community Benefits Through Procurement  
11.50 - **Margaret Riddell**, Procurement & Commercial Portfolio Manager, Social Security Scotland  
12.10

Procurement with Purpose: Leveraging the New PPN for Inclusive Growth  
12.15 - **Alistair Kerr**, Chair, Community Wealth Advocacy Group  
12.35

Consortium Bidding – The Opportunities for SMEs and Micro-Firms Bidding for Public Contracts  
13.10 - **Representative from Crown Commercial Service**  
13.30

The New Police Scotland Procurement Strategy and Team Structure  
13.35 - **Iain McKie**, Head of Strategic Procurement, Police Scotland  
13.55

Fit For Purpose Procurement Qualifications for Scottish Public-Sector Procurement  
14.00 - **Ian McNaught**, Strategic Organisational Development Manager, Scotland Excel  
14.20

GO Awards - The Scottish Citizens Advice Helpline Project  
14.25 - **Andy Bell**, CEO and Founder, HelpFirst  
14.45



**Innovation & Collaboration Zone**  
SPONSORED BY  
**brightsolid**  
ideas.solutions.

A Data & AI Skills Framework: Building Data and AI Capability across Teams, People and Organisations  
10.35 - **Michelle Scott**, Training & Development Executive, The Data Lab  
10.55

The Value of Trade Association Membership in Public Sector Construction Tendering  
11.00 - **Iain McCaskey**, Head of Devolved Nations, Building Engineering Services Association  
11.25

The Intersection of AI and Public Sector Procurement in Scotland  
11.30 - **Carolynne Thomson**, Senior AI Policy Officer, Scottish AI Alliance  
11.50

From Vision to Delivery: Collaborative Innovation in the National Home Oxygen Service  
11.55 - **Willie McGhee**, Oxygen Therapy Project Manager, NHS National Services Scotland  
12.15 **Laura Santi**, Category Manager, NHS National Services Scotland  
**Lesley Hill**, Contract Manager, Vivisol UK

Adopting AI in Procurement: Smarter Sourcing, Safer Evaluation  
12.20 - **Gillian Askew**, Director, LMT Management  
12.40 **Mike Fairbotham**, Director, Perigean Ltd

The Strategic Value of Preliminary Market Engagement  
12.45 - **Kevin Lewis**, Business Development Manager, Delta eSourcing  
13.05

Panel Session: Transforming Public Sector Procurement Through Innovation  
13.40 - **Representative from CivTech Scotland**  
14.10

Winning Business in 2025: Aligning Strategy with Public Sector Priorities  
14.15 - **John Rodigan**, Business Development Manager, Tracker Intelligence  
14.35

Using Local Authority Data Technology to Spot Unfair Activity  
14.40 - **Sarah Cawthorne**, Assistant Director, Competition Enforcement, Competition and Markets Authority  
15.00 **Nicola Bumpus**, Assistant Director and Head of Data Science, Data, Technology and Analytics Unit, Competition & Markets Authority