

Scottish Government
Riaghaisas na h-Alba
**20TH NATIONAL
PROCUREMENT
CONFERENCE**
GLASGOW 2025

10.00 - **Welcome Address**
10.05 **Rona Dougall**, Broadcaster, STV

10.05 - **Ministerial Address**
10.15 **Ivan McKee MSP**, Minister for Public Finance,
Scottish Government

**Navigating Global Challenges,
Empowering Economic Progress**
Nick Ford, Director, Procurement & Property,
Scottish Government
10.20 - **Sally Russell**, Head of Procurement, Glasgow 2026
10.50 **Ben Farrell MBE**, Global Chief Executive Officer, CIPS
David Rae, Chief Product Officer,
Procurement Leaders

**Procurement People of Tomorrow –
Promoting Procurement as a Career of
Choice**
Nikki Archer, Deputy Director, Head of
Procurement & Commercial Policy & Strategy,
Scottish Government
11.00 - **Rachael Hughes**, Communications & Strategic
11.30 Engagement Team Leader, Scottish Government
Pauline Heriot, Lecturer in Procurement & Supply
Chain Management, Glasgow Caledonian University
Josh Foggo, Commodity Manager,
NHS National Services Scotland
Louis Bruce, Scottish Government

**Innovate, Adapt, Thrive:
Procurement in a Changing World**
Bridget Lambert, Head of Collaborative
11.40 - Procurement, Scottish Government
12.10 **Jane Lynch**, Director, Centre of Public Value
Procurement, Cardiff Business School
Alan Gray, Head of National Cyber Security
& Resilience, Scottish Government

**LIVE
STUDIO**

**Delivering on Scotland's
Public and Government
Procurement Strategies**

**Unlocking Economic Growth:
Creating Opportunities for
Scotland's Businesses and
Workforce**
Alistair Kerr, Chair, Communiti
Wealth Advocacy Group
13.00 - **Gillian Cameron**, Programme
13.30 Manager, Supplier Development
Programme
Helen Martin, Head of Fair Work
Convention Secretariat,
Scottish government

**Procurement with Purpose:
Strengthening Communities
and Driving Social Value**
13.40 - **Jamie Lawson**,
14.10 Social Enterprise Scotland
Margaret Riddell,
Social Security Scotland
Neil McNroy, Chair, EDAS

**Open and Connected
Procurement: Collaboration,
Transparency and Global
Partnerships**
14.20 - **Carolyn Thomson**, Senior AI Policy
14.50 Officer, Scottish AI Alliance
Michelle Scott, Training &
Development Executive,
The Data Lab

**Sustainability
Skills Zone**

**Climate Change Reporting:
The Progress and Challenges
Ahead for Procurement**
10.40 - **George Tarvit**, Director, Sustainable
11.00 Scotland Network

**Using Supplier Engagement to
Boost Small Business Growth**
11.35 - **Gillian Cameron**, Programme Manager,
11.55 Supplier Development Programme &
Kenneth Govan, Senior Procurement
Officer, Strathclyde Partnership for
Transport

**Procuring Local Heat and Energy
Efficiency Strategies**
12.00 - **Craig Richardson**, Principal Procurement
12.20 Specialist, Scotland Excel

**Identifying Sustainable IT –
The Case for Heat-Free Printing**
12.25 - **Dan Wogan**, MPS Specialist, Epson
12.50

**Collaborative Procurement to
Drive the Energy Transition**
12.55 - **Peter Beukes**, Category Manager,
13.15 ecarbonisation and Renewable Energy,
NHS National Services Scotland

**What Can You Do to Alleviate
Sustainability Pressures in Your
Supply Chain?**
13.20 - **Ian Schollar**, Head of Teaching
13.40 & Learning, CIPS

**GO Awards - Lessons from the
Dunfermline Learning Campus
Project**
13.45 - **Raymond Johnston**, Property Services
14.05 Manager, Fife Council

**Procurement as a Career:
Bringing Through the
Next Generation**
14.10 - **Gregor Hutton**, Head of Commercial
14.30 Capability, Scottish Government (PPoT)

The Supply25 Demonstration
14.35 - **Alexis Lui**, Co-Founder & CEO, Supply25
14.55 **Alex Wong**, Chief Technology Officer,
Supply25

**Economic
Empowerment &
Social Equity Zone**

**Procuring to Deliver Social Value
and Community Wealth Building**
10.30 - **Jamie Lawson**, Strategic Partnerships &
10.50 Engagement Lead, Social Enterprise
Scotland

**Transport Scotland's Adoption
of the NEC4 ECC Contract**
11.25 - **John Docherty**, Head of Contracts Team,
11.45 Transport Scotland

**Delivering Social and Community
Benefits Through Procurement**
11.50 - **Margaret Riddell**, Procurement &
12.10 Commercial Portfolio Manager,
Social Security Scotland

**Procurement with Purpose:
Leveraging the New PPN for
Inclusive Growth**
12.15 - **Alistair Kerr**, Chair, Community Wealth
12.35 Advocacy Group

**The New Police Scotland
Procurement Strategy and Team
Structure**
13.35 - **Iain McKie**, Head of Strategic
13.55 Procurement, Police Scotland

**Fit For Purpose Procurement
Qualifications for Scottish
Public-Sector Procurement**
14.00 - **Ian McNaught**, Strategic Organisational
14.20 Development Manager, Scotland Excel

**Innovation &
Collaboration Zone**

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**A Data & AI Skills Framework:
Building Data and AI Capability
across Teams, People and
Organisations**
10.35 - **Michelle Scott**, Training & Development
10.55 Executive, The Data Lab

**The Value of Trade Association
Membership in Public Sector
Construction Tendering**
11.00 - **Iain McCaskey**, Head of Devolved Nations,
11.25 Building Engineering Services Association
**The Intersection of AI and Public
Sector Procurement in Scotland**
11.30 - **Carolyn Thomson**, Senior AI Policy
11.50 Officer, Scottish AI Alliance

**From Vision to Delivery:
Collaborative Innovation in the
National Home Oxygen Service**
11.55 - **Willie McGhee**, Oxygen Therapy Project
12.15 Manager, NHS National Services Scotland
Laura Santi, Category Manager,
NHS National Services Scotland
Lesley Hill, Contract Manager, Vivisoul UK

**Adopting AI in Procurement:
Smarter Sourcing, Safer Evaluation**
12.20 - **Gillian Askew**, Director, Love Me Tender
12.40 **Mike Fairbotham**, Director, Love Me Tender
Paul Smith, Co-Founder, Love Me Tender

**The Strategic Value of Preliminary
Market Engagement**
12.45 - **Kevin Lewis**, Business Development
13.05 Manager, Delta eSourcing

**Panel Session: Transforming Public
Sector Procurement Through
Innovation**
Joe Tree, Head of Product and Accelerator at
CivTech, Scottish Government

13.40 - **Sam Ernstzen**, Head of Design,
14.10 Scottish Government
Alexis Lui, Co-founder and CEO, Supply25
Paul Chapman, Head of Public Sector Cyber
Resilience, Scottish Government
Barbara Mills, Deputy Programme Director,
CivTec

**Winning Business in 2025:
Aligning Strategy with Public Sector
Priorities**
14.15 - **John Rodigan**, Business Development
14.35 Manager, Tracker Intelligence

**Using Local Authority Data
Technology to Spot Unfair Activity**
Sarah Cawthorne, Assistant Director,
14.40 Competition Enforcement, Competition and
15.00 Markets Authority
Nicola Bumpus, Assistant Director and Head
of Data Science, Data, Technology and
Analytics Unit, Competition & Markets
Authority

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