

Scottish Government
Riaghaltas na h-Alba
**20TH NATIONAL
PROCUREMENT
CONFERENCE**
GLASGOW 2025

10.00 - Welcome Address
10.05 Rona Dougall, Broadcaster, STV

10.05 - Ministerial Address
10.15 Ivan McKee MSP, Minister for Public Finance, Scottish Government

10.20 - Navigating Global Challenges,
10.50 Empowering Economic Progress
Nick Ford, Director, Procurement & Property, Scottish Government

Procurement People of Tomorrow – Promoting Procurement as a Career of Choice
11.00 - Nikki Archer, Deputy Director, Head of Procurement & Commercial Policy & Strategy, Scottish Government
11.30 Rachael Hughes, Communications & Strategic Engagement Team Leader, Scottish Government

Innovate, Adapt, Thrive: Procurement in a Changing World
Calum Elliot, Deputy Director, National Procurement Collaborative Division, Scottish Government
11.40 - Jane Lynch, Director, Centre of Public Value Procurement, Cardiff Business School
12.10 Alan Gray, Head of National Cyber Security & Resilience, Scottish Government



Rona Dougall
Broadcaster, STV



Ivan McKee MSP
Minister for Public Finance, Scottish Government



Nick Ford
Director, Procurement & Property, Scottish Government



Nikki Archer
Deputy Director, Head of Procurement & Commercial Policy & Strategy, Scottish Government



Rachael Hughes
Communications & Strategic Engagement Team Leader, Scottish Government



Calum Elliot
Deputy Director, National Procurement Collaborative Division, Scottish Government



Jane Lynch
Director, Centre of Public Value Procurement, Cardiff Business School



Alan Gray
Head of National Cyber Security & Resilience, Scottish Government

**LIVE
STUDIO**

Delivering on Scotland's Public and Government Procurement Strategies

Unlocking Economic Growth: Creating Opportunities for Scotland's Businesses and Workforce
13.00 - 13.30

Procurement with Purpose: Strengthening Communities and Driving Social Value
13.40 - 14.10

Open and Connected Procurement: Collaboration, Transparency and Global Partnerships
14.20 - 14.50

THANK YOU TO OUR SPONSORS

CORPORATE SPONSORS



INNOVATION & COLLABORATION ZONE SPONSOR



LANYARD SPONSOR



OFFICIAL PRINT PARTNER & CORPORATE SPONSOR



Sustainability Skills Zone

Climate Change Reporting: The Progress and Challenges Ahead for Procurement
10.40 - 11.00
George Tarvit, Director, Sustainable Scotland Network

Using Supplier Engagement to Boost Small Business Growth
11.35 - 11.55
Gillian Cameron, Programme Manager, Supplier Development Programme & **Kenneth Govan**, Senior Procurement Officer, Strathclyde Partnership for Transport

Procuring Local Heat and Energy Efficiency Strategies
12.00 - 12.20
Craig Richardson, Principal Procurement Specialist, Scotland Excel

Collaborative Procurement to Drive the Energy Transition
12.55 - 13.15
Peter Beukes, National Procurement Manager, Decarbonisation & Renewable Energy Category, NHS National Services Scotland

What Can You Do to Alleviate Sustainability Pressures in Your Supply Chain?
13.20 - 13.40
Ian Schollar, Head of Teaching & Learning, CIPS

GO Awards - Lessons from the Dunfermline Learning Campus Project
13.45 - 14.05
Raymond Johnston, Property Services Manager, Fife Council

Procurement as a Career: Bringing Through the Next Generation
14.10 - 14.30
Gregor Hutton, Head of Commercial Capability, Scottish Government (PPoT)



Economic Empowerment & Social Equity Zone

Procuring to Deliver Social Value and Community Wealth Building
10.30 - 10.50
Jamie Lawson, Strategic Partnerships & Engagement Lead, Social Enterprise Scotland

Delivering Social and Community Benefits Through Procurement
11.25 - 11.45
Margaret Riddell, Procurement & Commercial Portfolio Manager, Social Security Scotland

Transport Scotland's Adoption of the NEC4 ECC Contract
11.50 - 12.10
John Docherty, Head of Contracts Team, Transport Scotland

The New PPN on Reserving Contracts for Supported Businesses
12.15 - 12.35
Alistair Kerr, Chair, Community Wealth Advocacy Group

Consortium Bidding – The Opportunities for SMEs and Micro-Firms Bidding for Public Contracts
13.10 - 13.30
Representative from Crown Commercial Service

The New Police Scotland Procurement Strategy and Team Structure
13.35 - 13.55
Iain McKie, Head of Strategic Procurement, Police Scotland

Fit For Purpose Procurement Qualifications for Scottish Public-Sector Procurement
14.00 - 14.20
Ian McNaught, Strategic Organisational Development Manager, Scotland Excel

GO Awards - The Scottish Citizens Advice Helpline Project
14.25 - 14.45
Andy Bell, CEO and Founder, HelpFirst



Innovation & Collaboration Zone

SPONSORED BY
brightsolid
ideas.solutions.

A Data & AI Skills Framework: Building Data and AI Capability across Teams, People and Organisations
10.35 - 10.55
Michelle Scott, Training & Development Executive, The Data Lab

The Value of Trade Association Membership in Public Sector Construction Tendering
11.00 - 11.25
Iain McCaskey, Head of Devolved Nations, Building Engineering Services Association

The Intersection of AI and Public Sector Procurement in Scotland
11.30 - 11.50
Carolyne Thomson, Senior AI Policy Officer, Scottish AI Alliance

From Vision to Delivery: Collaborative Innovation in the National Home Oxygen Service
11.55 - 12.15
Willie McGhee, Oxygen Therapy Project Manager, NHS National Services Scotland
Laura Santi, Category Manager, NHS National Services Scotland
Lesley Hill, Contract Manager, Vivisol UK

Panel Session: Transforming Public Sector Procurement Through Innovation
12.20 - 12.50
Representative from CivTech Scotland

The Strategic Value of Preliminary Market Engagement
13.25 - 13.45
Kevin Lewis, Business Development Manager, Delta eSourcing

Adopting AI in Procurement: Smarter Sourcing, Safer Evaluation
13.50 - 14.10
Gillian Askew, Director, LMT Management
Mike Fairbotham, Director, Perigean Ltd

Winning Business in 2025: Aligning Strategy with Public Sector Priorities
14.15 - 14.35
John Rodigan, Business Development Manager, Tracker Intelligence

Using Local Authority Data Technology to Spot Unfair Activity
14.40 - 15.00
Sarah Cawthorne, Assistant Director, Competition Enforcement, Competition and Markets Authority
Nicola Bumpus, Assistant Director and Head of Data Science, Data, Technology and Analytics Unit, Competition & Markets Authority