

Scottish Government
Riaghaltas na h-Alba
**20TH NATIONAL
PROCUREMENT
CONFERENCE**
GLASGOW 2025

10.00 - Welcome Address
10.05 Rona Dougall, Broadcaster, STV

10.05 - Ministerial Address
10.15 Ivan McKee MSP, Minister for Public Finance, Scottish Government

**10.20 - Navigating Global Challenges,
Empowering Economic Progress**
10.50 Nick Ford, Director, Procurement & Property, Scottish Government

**Procurement People of Tomorrow –
Promoting Procurement as a Career of
Choice**
11.00 - Nikki Archer, Deputy Director, Head of
Procurement & Commercial Policy & Strategy,
Scottish Government
11.30 Rachael Hughes, Communications & Strategic
Engagement Team Leader, Scottish Government

**Innovate, Adapt, Thrive:
Procurement in a Changing World**
Calum Elliot, Deputy Director, National
Procurement Collaborative Division,
Scottish Government
11.40 - Jane Lynch, Director, Centre of Public Value
Procurement, Cardiff Business School
12.10 Alan Gray, Head of National Cyber Security &
Resilience, Scottish Government



Rona Dougall
Broadcaster, STV



Ivan McKee MSP
Minister for Public Finance,
Scottish Government



Nick Ford
Director, Procurement &
Property,
Scottish Government



Nikki Archer
Deputy Director, Head of
Procurement & Commercial Policy
& Strategy, Scottish Government



Rachael Hughes
Communications &
Strategic Engagement
Team Leader,
Scottish Government



Calum Elliot
Deputy Director, National
Procurement Collaborative
Division, Scottish Government



Jane Lynch
Director, Centre of Public
Value Procurement, Cardiff
Business School



Alan Gray
Head of National Cyber
Security & Resilience,
Scottish Government

**LIVE
STUDIO**

**Delivering on Scotland's
Public and Government
Procurement Strategies**

**Unlocking Economic Growth:
Creating Opportunities for
Scotland's Businesses and
Workforce**
13.00 - 13.30

**Procurement with Purpose:
Strengthening Communities
and Driving Social Value**
13.40 - 14.10

**Open and Connected
Procurement: Collaboration,
Transparency and Global
Partnerships**
14.20 - 14.50

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**Sustainability
Skills Zone**

**Climate Change Reporting:
The Progress and Challenges
Ahead for Procurement**
10.40 - 11.00
George Tarvit, Director, Sustainable
Scotland Network

**Using Supplier Engagement to
Boost Small Business Growth**
11.35 - 11.55
Gillian Cameron, Programme Manager,
Supplier Development Programme &
Kenneth Govan, Senior Procurement
Officer, Strathclyde Partnership for
Transport

**Procuring Local Heat and Energy
Efficiency Strategies**
12.00 - 12.20
Craig Richardson, Principal Procurement
Specialist, Scotland Excel

**Collaborative Procurement to
Drive the Energy Transition**
12.55 - 13.15
Peter Beukes, Category Manager,
ecarbonisation and Renewable Energy,
NHS National Services Scotland

**What Can You Do to Alleviate
Sustainability Pressures in Your
Supply Chain?**
13.20 - 13.40
Ian Schollar, Head of Teaching
& Learning, CIPS

**GO Awards - Lessons from the
Dunfermline Learning Campus
Project**
13.45 - 14.05
Raymond Johnston, Property Services
Manager, Fife Council

**Procurement as a Career:
Bringing Through the
Next Generation**
14.10 - 14.30
Gregor Hutton, Head of Commercial
Capability, Scottish Government (PPoT)



**Economic
Empowerment &
Social Equity Zone**

**Procuring to Deliver Social Value
and Community Wealth Building**
10.30 - 10.50
Jamie Lawson, Strategic Partnerships &
Engagement Lead, Social Enterprise
Scotland

**Delivering Social and Community
Benefits Through Procurement**
11.25 - 11.45
Margaret Riddell, Procurement &
Commercial Portfolio Manager,
Social Security Scotland

**Transport Scotland's Adoption
of the NEC4 ECC Contract**
11.50 - 12.10
John Docherty, Head of Contracts Team,
Transport Scotland

**The New PPN on Reserving
Contracts for Supported
Businesses**
12.15 - 12.35
Alistair Kerr, Chair, Community Wealth
Advocacy Group

**Consortium Bidding – The
Opportunities for SMEs and
Micro-Firms Bidding for Public
Contracts**
13.10 - 13.30
**Representative from
Crown Commercial Service**

**The New Police Scotland
Procurement Strategy and Team
Structure**
13.35 - 13.55
Iain McKie, Head of Strategic
Procurement, Police Scotland

**Fit For Purpose Procurement
Qualifications for Scottish
Public-Sector Procurement**
14.00 - 14.20
Ian McNaught, Strategic Organisational
Development Manager, Scotland Excel

**GO Awards - The Scottish
Citizens Advice Helpline Project**
14.25 - 14.45
Andy Bell, CEO and Founder, HelpFirst



**Innovation &
Collaboration Zone**

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**A Data & AI Skills Framework:
Building Data and AI Capability
across Teams, People and
Organisations**
10.35 - 10.55
Michelle Scott, Training & Development
Executive, The Data Lab

**The Value of Trade Association
Membership in Public Sector
Construction Tendering**
11.00 - 11.25
Iain McCaskey, Head of Devolved Nations,
Building Engineering Services Association

**The Intersection of AI and Public
Sector Procurement in Scotland**
11.30 - 11.50
Carolyne Thomson, Senior AI Policy
Officer, Scottish AI Alliance

**From Vision to Delivery:
Collaborative Innovation in the
National Home Oxygen Service**
11.55 - 12.15
Willie McGhee, Oxygen Therapy Project
Manager, NHS National Services Scotland
Laura Santi, Category Manager,
NHS National Services Scotland
Lesley Hill, Contract Manager, Vivisol UK

**Panel Session: Transforming Public
Sector Procurement Through
Innovation**
12.20 - 12.50
Representative from CivTech Scotland

**The Strategic Value of Preliminary
Market Engagement**
13.25 - 13.45
Kevin Lewis, Business Development
Manager, Delta eSourcing

**Adopting AI in Procurement:
Smarter Sourcing, Safer Evaluation**
13.50 - 14.10
Gillian Askew, Director, LMT Management
Mike Fairbotham, Director, Perigean Ltd

**Winning Business in 2025:
Aligning Strategy with Public Sector
Priorities**
14.15 - 14.35
John Rodigan, Business Development
Manager, Tracker Intelligence

**Using Local Authority Data
Technology to Spot Unfair Activity**
Sarah Cawthorne, Assistant Director,
Competition Enforcement, Competition and
Markets Authority
14.40 - 15.00
Nicola Bumpus, Assistant Director and Head
of Data Science, Data, Technology and
Analytics Unit, Competition & Markets
Authority